

**ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY,
SAN LUIS OBISPO
Financial Statements and Supplementary
Information for the Year Ended June 30, 2011
and Independent Auditors' Report, Report on
Compliance Based on Audited Financial Statements
and Report on Internal Control Structure**

**ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
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EXECUTIVE SUMMARY

September 9, 2011

To the Board of Directors of
Associated Students, Inc.
California Polytechnic State University, San Luis Obispo
San Luis Obispo, California

We have audited the financial statements of Associated Students, Inc. California Polytechnic State University, San Luis Obispo as of June 30, 2011, and for the year then ended and issued our reports thereon dated September 9, 2011 (see section 2). In connection with our audit of the financial statements, we made a study and evaluation of Associated Students, Inc. California Polytechnic State University, San Luis Obispo internal control structure to establish a basis for reliance thereon in determining the nature, timing and extent of our auditing procedures necessary for expressing our opinions on Associated Students, Inc. California Polytechnic State University, San Luis Obispo financial statements. As a result of our audits and our study and evaluation of Associated Students, Inc. California Polytechnic State University, San Luis Obispo internal control structure made for the limited purpose described above, we have issued a management letter dated September 9, 2011. In addition, we performed tests of certain internal control structure procedures and performed certain compliance tests of specific control items listed in Exhibits I-II thereto and issued our letter report thereon dated September 9, 2011 (see section 3).

The information which follows on page 1-2, summarizes our findings resulting from the above-described audit tests and is intended solely for the use of Associated Students, Inc. California Polytechnic State University, San Luis Obispo's management and the California State University Board of Trustees.

FINANCIAL SUMMARY:

Our independent auditors' reports dated September 9, 2011 on the financial statements of Associated Students, Inc. California Polytechnic State University, San Luis Obispo as of and for the year ended June 30, 2011 contains an unqualified opinion. The following summary of selected financial data for 2011 should be read in conjunction with our audit report and the accompanying financial statements:

Revenue and support	\$ 11,239,047
Change in net assets	\$ (295,047)
Cash and cash equivalents	\$ 695,373
Total assets	\$ 8,080,502
Unrestricted net assets	\$ 2,201,456
Total net assets	\$ 2,201,456

LETTER REPORT ON INTERNAL CONTROL TESTS AND SPECIFIC CONTROL ITEMS:

Our tests, performed in accordance with Exhibit I did not reveal any instances of noncompliance.

REPORT ON INTERNAL CONTROL STRUCTURE:

Our study and evaluation of Associated Students, Inc. California Polytechnic State University, San Luis Obispo's internal control structure made for the limited purpose described in the first paragraph of this letter would not necessarily disclose all material weaknesses in the structure. Accordingly, we do not express an opinion on the internal control structure of Associated Students, Inc. California Polytechnic State University, San Luis Obispo taken as a whole. However, our study and evaluation disclosed no condition that we believed to be a material weakness.

Yours truly,

Vorwin, Hryn + Co.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
Financial Statements and
Supplementary Information for the
Year Ended June 30, 2011 and
Independent Auditors' Report

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
Associated Students, Inc.
California Polytechnic State University, San Luis Obispo
San Luis Obispo, California

We have audited the accompanying statement of financial position of Associated Students, Inc., California Polytechnic State University, San Luis Obispo as of June 30, 2011, and the related statements of activities, and cash flows for the year then ended. These financial statements are the responsibility of Associated Students, Inc. California Polytechnic State University, San Luis Obispo's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from Associated Students, Inc. California Polytechnic State University, San Luis Obispo's financial statements and, in our report dated September 8, 2010, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Associated Students, Inc. California Polytechnic State University, San Luis Obispo as of June 30, 2011, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information on pages 2-20 through 2-36 are presented for the purpose of additional analysis and are not a required part of the basic financial statements. This information is the responsibility of the Associated Students, Inc. California Polytechnic State University, San Luis Obispo's management. Such supplementary information has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, are fairly stated in all material respects when considered in relation to the basic financial statements taken as a whole.

Vasin, Heyn + Co.

September 9, 2011

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
STATEMENT OF FINANCIAL POSITION
JUNE 30, 2011
(WITH COMPARATIVE TOTALS FOR 2010)

	<u>2011</u>	<u>2010</u>
ASSETS		
Cash and cash equivalents	\$ 695,373	\$ 525,011
Accounts receivable	79,662	116,082
Other receivables	19,154	19,684
Investments	4,303,750	5,865,176
Deposits and prepaid expenses	130,749	132,834
Inventory	31,416	33,221
Related party receivable	1,216,876	530,833
Property and equipment, net	<u>1,603,522</u>	<u>1,483,647</u>
 Total assets	 <u>\$8,080,502</u>	 <u>\$ 8,706,488</u>
 LIABILITIES		
Accounts payable and accrued expenses	\$ 185,699	\$ 154,714
Accrued payable and related liabilities	368,602	358,384
Related party payable	190,216	169,235
Post-retirement benefit payable	3,672,499	3,915,142
Deferred revenue	95,977	187,575
Contract advances	1,480	-
Mortgage payable	279,175	359,939
Funds held for others	<u>1,085,398</u>	<u>1,064,996</u>
Total liabilities	5,879,046	6,209,985
 NET ASSETS		
Unrestricted	<u>2,201,456</u>	<u>2,496,503</u>
Total net assets	<u>2,201,456</u>	<u>2,496,503</u>
 Total liabilities and net assets	 <u>\$8,080,502</u>	 <u>\$ 8,706,488</u>

See accompanying auditors' reports and
notes to financial statements.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2011
(WITH COMPARATIVE TOTALS FOR 2010)

	<u>2011</u>	<u>2010</u>
REVENUES		
Student activity fees	\$4,898,527	\$5,182,702
Operating revenue from student activity fees	4,301,748	4,647,682
Revenue from operations	604,250	741,901
Government service contracts	189,411	216,446
Contributions and grants	181,223	203,785
Parent fees	579,771	549,537
Investment income	77,472	103,533
Other income	60,896	112,258
Rental income	389,790	392,748
Unrealized gain (loss) on investments	-	16,546
Gain (loss) on sale of fixed assets	(36,286)	(118,751)
Contract settlements	<u>(7,755)</u>	<u>67,760</u>
	11,239,047	12,116,147
EXPENSES		
Student program expenses	7,722,986	8,349,681
Children's center expenses	1,749,414	1,619,050
Administrative expenses	1,711,072	1,711,199
Depreciation	<u>350,622</u>	<u>368,775</u>
Total expenses	<u>11,534,094</u>	<u>12,048,705</u>
CHANGE IN NET ASSETS	(295,047)	67,442
NET ASSETS - beginning of year (as restated)	<u>2,496,503</u>	<u>2,429,061</u>
NET ASSETS - end of year	<u><u>\$2,201,456</u></u>	<u><u>\$2,496,503</u></u>

See accompanying auditors' reports and
notes to financial statements.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2011
(WITH COMPARATIVE TOTALS FOR 2010)

	<u>2011</u>	<u>2010</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ (295,047)	\$ 67,442
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities		
Depreciation	350,622	368,775
Noncash investment income	-	(16,546)
(Gain) loss on disposal of property	38,105	118,751
(Increase) decrease in:		
Accounts receivable	36,420	35,007
Other receivables	530	(19,684)
Deposits and prepaid expenses	2,085	(12,833)
Inventory	1,805	(275)
Related party receivable	(686,043)	520,189
Increase (decrease) in:		
Accounts payable and accrued expenses	30,985	(15,902)
Accrued payroll and related liabilities	10,218	(66,091)
Deferred revenue	(91,598)	(126,419)
Contract advances	1,480	-
Related party payable	20,981	(40,518)
Post-retirement benefit payable	20,402	(49,562)
Funds held for others	(242,643)	485,233
	<u>(506,651)</u>	<u>1,180,125</u>
Net Cash Provided (Used) by Operating Activities	(801,698)	1,247,567
CASH FLOWS FROM INVESTING ACTIVITIES:		
Proceeds from disposal of property	(1,819)	394
Proceeds from sale of investments	9,356,977	7,063,601
Plant & equipment purchases	(506,783)	(156,898)
Purchases of investments	(7,795,551)	(8,048,521)
	<u>1,052,824</u>	<u>(1,141,424)</u>
Net Cash Provided (Used) by Investing Activities	1,052,824	(1,141,424)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Repayment of long-term debt	(80,764)	(75,301)
	<u>(80,764)</u>	<u>(75,301)</u>
Net Cash Provided (Used) by Financing Activities	(80,764)	(75,301)
NET INCREASE (DECREASE) IN CASH	170,362	30,842
CASH AT BEGINNING OF YEAR	<u>525,011</u>	<u>494,169</u>
CASH AT END OF YEAR	<u>\$ 695,373</u>	<u>\$ 525,011</u>

See accompanying auditors' reports and notes to financial statements.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2011

1. ORGANIZATION

Nature of Activities

The Associated Students, Inc. (ASI) is a non-profit auxiliary organization of California Polytechnic State University at San Luis Obispo. Associated Students, Inc. is operated to provide activities funded by the student government and its Boards, and committees and student organizations, and to provide activities for the University Union facilities, programs and services.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting and Reporting

The financial statements of the Associated Students, Inc. have been prepared on the accrual basis of accounting in accordance with the accounting instructions for auxiliary organizations as issued by the Office of the Chancellor of the California State University. For reporting purposes, the activities of the Organization have been combined into programs and activities as follows:

Administrative - Accounts for the general and administrative expenses not directly allocated to the programs and activities of the Associated Students, Inc.

Auxiliary Activities - Accounts for the activities of the campus improvement and the escape route.

Children's Center - Accounts for the activities of the Children's Center. The center is operated to provide child-care services to students attending the University.

Student Programs - Accounts for the various activities and services provided to students attending the University.

Campus Programs - Accounts for amounts held in custody for University student organizations and funds designated for purposes as stated by supporting agencies or donors.

The Associated Students, Inc. prepares its financial statements in accordance with generally accepted accounting principles (GAAP) promulgated in the United States of America for NFPs. The significant accounting and reporting policies used by The Associated Students, Inc. are described below to enhance the usefulness and understandability of the financial statements.

Financial Statement Presentation

The financial statements are presented based on Accounting Standards Codification (ASC) Topic 958, *Not-for-Profit Entities*. ASC Topic 958, Sections 210 and 225 requires classification of the Associated Students, Inc.'s net assets, revenues as well as expenses based on the existence or absence of donor-imposed restrictions. The statement requires presentation of the amounts for each of the three classes of net assets – permanently restricted, temporarily restricted, and unrestricted – in the statement of financial position and the amounts of change in each of those classes of net assets in the statement of activities.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Net Assets

The financial statements report net assets and changes in net assets in three classes that are based upon the existence or absence of restrictions on use that are placed by its donors, as follows:

- *Unrestricted net assets.* Unrestricted net assets are resources available to support operations. The only limits on the use of unrestricted net assets are the broad limits resulting from the nature of the Associated Students, Inc., the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.
- *Temporarily restricted net assets.* Temporarily restricted net assets are resources that are restricted by a donor for use for a particular purpose or in a particular future period. The Associated Students, Inc.'s unspent contributions are classified in this class if the donor limited their use, as is the unspent appreciation of its donor-restricted endowment funds. When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from temporarily restricted to unrestricted net assets. Net assets restricted for acquisition of buildings or equipment (or less commonly, the contribution of those assets directly) are reported as temporarily restricted until the specified asset is placed in service by the Associated Students, Inc., unless the donor provides more specific directions about the period of its use.
- *Permanently restricted net assets.* Permanently restricted net assets are resources whose use by the Associated Students, Inc. is limited by donor-imposed restrictions that neither expire by being used in accordance with a donor's restriction nor by the passage of time.

All revenues and net gains are reported as increases in unrestricted net assets in the statement of activities unless the use of the related resources is subject to temporary or permanent donor restrictions. All expenses and net losses are reported as decreases in unrestricted net assets.

Cash Equivalents

Cash equivalents are short term, interest bearing, highly liquid investments with original maturities of three months or less, unless the investments are held for meeting restrictions of a capital or endowment nature. At year-end, and throughout the year, the Associated Students, Inc.'s cash balances, deposited in various banks, exceeded federally insured limits. Management believes the Associated Students, Inc. is not exposed to any significant credit risk on cash and cash equivalents.

Investments

Investments in marketable securities with readily redeemable fair values and all investments in debt securities are carried at their fair market values in the statement of financial position. Unrealized gains and losses are included in the change in restricted net assets in the accompanying statement of activities.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Inventories

Inventories have been valued at the lower of cost, determined on a first-in first-out basis, or market.

Receivables

Receivables are primarily unsecured amounts due from grantors on cost reimbursement or performance grants. Receivables are stated at the amount management expects to collect from outstanding balances. The accounts receivable totaled \$79,662 at June 30, 2011. The Associated Students, Inc. considers accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts has been established. If accounts become uncollectible, they will be charged to operations when that determination is made.

Pledges Receivable

Pledges receivable were recognized at the promised amount because the difference between the promised amount and the fair value of the promise is immaterial.

Accounting for Contributions

Contributions, including unconditional promises to give, are recognized when received. All contributions are reported as increases in unrestricted net assets unless use of the contributed assets is specifically restricted by the donor. Amounts received that are restricted by the donor to use in future periods or for specific purposes are reported as increases in either temporarily restricted or permanently restricted net assets, consistent with the nature of the restriction. Unconditional promises with payments due in future years have an implied restriction to be used in the year the payment is due, and therefore are reported as temporarily restricted until the payment is due unless the contribution is clearly intended to support activities of the current fiscal year or is received with permanent restrictions. Conditional promises, such as matching grants, are not recognized until they become unconditional, that is, until all conditions on which they depend are substantially met.

Contributed Goods and Services

Contributions of goods received that are measurable are recorded as revenue at their estimated fair value when received. Contributions of services are recognized if the services received meet any of these criteria: (1) if they create or enhance nonfinancial assets and (2) if they require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

The Associated Students, Inc. may receive donated services from a variety of unpaid volunteers. No amounts have been recognized in the accompanying statement of activities because the criteria for recognition under Financial Accounting Standards Board FASB ASC 958-605-50-1 have not been satisfied.

**ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2011**

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Government Revenue

Government revenue is recognized when the qualifying costs are incurred for cost-reimbursement grants or contracts or when a unit of service is provided for performance grants. Government revenue from federal agencies is subject to independent audit under the Office of Management and Budget Circular A-133 and review by grantor agencies. The review could result in the disallowance of expenditures under the terms of the grant or reductions of future grant funds. Based on prior experience, the Associated Students, Inc.'s management believes that costs ultimately disallowed, if any, would not materially affect the financial position of the Associated Students, Inc.

Accrued Leave Liability

Accrued leave benefits are accrued on a monthly basis. Full-time employees accrue vacation time based upon years of service to the Associated Students, Inc. as follows:

<u>Years Employed</u>	<u>Annualized Accrual</u>
0 - 3 years	10 Days
3 - 6 years	15 Days
6 - 10 years	17 Days
10 - 15 years	19 Days
15 - 20 years	21 Days
20 - 25 years	23 Days
25 + years	24 Days

Unused vacation leave will be paid at the time of termination. Total accrued leave liability at June 30, 2011, was \$211,289.

Property and Equipment

Land, buildings, property, and equipment are reported in the statement of financial position at cost, if purchased, and at fair value at the date of donation, if donated. All land, buildings, and property are capitalized. The minimum dollar amount for capitalizing and depreciating an asset is \$2,500. Repairs and maintenance that do not significantly increase the useful life of the asset are expensed as incurred. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, as follows:

Buildings	10 - 20 years
Building Improvements	3 - 20 years
Computer Equipment	3 - 8 years
Furniture and Equipment	2 - 20 years

Property and equipment are reviewed for impairment when a significant change in the asset's use or another indicator of possible impairment is present. No impairment losses were recognized in the financial statements in the current period.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Student Fees

Pursuant to Campus policies adopted during the year ended June 30, 2009 student fees and other specific funds associated with operations of the University Union are retained by the Campus and accounted for in accordance with the applicable regulations. Accordingly, fee revenues reported by the University Union for the years prior to June 30, 2009 were included in the financial statements in the year received.

New Accounting Standards

The Associated Students, Inc. measures fair value in accordance with FASB ASC 820-10. FASB ASC 820-10 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels; Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs, other than the quoted prices in active markets, are observable either directly or indirectly, and Level 3 unobservable inputs in which there is little or no market data, which requires the Associated Students, Inc. to develop its own assumptions. The Associated Students, Inc. uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Associated Students, Inc. measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs are only used when Level 1 or Level 2 inputs are not available. All assets reported at fair value at June 30, 2011, are Level 1 inputs.

In August 2008, the Financial Accounting Standards Board issued FASB ASC 958-205 (formerly FAS FSP(117-1)), "Endowments of Not-for-Profit Organizations; Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA), and Enhanced Disclosures for all Endowment Funds." The guidance is intended to improve the quality and consistency of financial reporting of endowments held by not-for-profit organizations. The FSP provides guidance on classifying the net assets associated with donor-restricted endowment funds held by organizations that are subject to an enacted version of UPMIFA. UPMIFA, which serves as a model act for states to modernize their laws governing donor-restricted endowment funds was enacted by the State in July 2009. Therefore, the guidance for classifying net assets was effective for the Associated Students, Inc.'s fiscal year ending June 30, 2010. The Associated Students, Inc. does not expect the adoption of this FSP's provisions to have a significant effect on its net asset classification.

Income Taxes

The Associated Students, Inc. is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code and California income taxes under section 23701(d) of the California Revenue and Taxation Code. The Associated Students, Inc. has adopted Financial Accounting Standards Board Accounting Standards Codification (ASC) Section 740-10, which clarifies the accounting for uncertainty in income taxes. ASC Section 740-10 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. ASC Section 740-10 requires that an organization recognize in the financial statements the impact of the tax position if that position will more likely than not be sustained on audit, based on the technical merits of the position. As of and for the year ended June 30, 2011, the Associated Students, Inc. had no material unrecognized tax benefits, tax penalties or interest.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2011

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Post-Retirement Benefits

In accordance with the Financial Accounting Standards Board FASB ASC 715-60 (formerly SFAS No. 106), Employers' Accounting for Post-Retirement Benefits Other Than Pensions, the Associated Students, Inc.'s post-retirement benefits other than pensions are to be accrued when earned rather than when paid.

Functional Expenses

Expenses are charged directly to program, activity or administration in general categories based on specific identification. Indirect expenses have been allocated based on salary, square footage and terminal port calculations.

Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the reporting period and the reported amounts of assets and liabilities at the date of the financial statements. On an ongoing basis, the Associated Students, Inc.'s management evaluates the estimates and assumptions based upon historical experience and various other factors and circumstances. The Associated Students, Inc.'s management believes that the estimates and assumptions are reasonable in the circumstances; however, the actual results could differ from those estimates.

Comparative Totals

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Associated Students, Inc.'s financial statements for the year ended June 30, 2010 from which the summarized information was derived.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2011
(CONTINUED)

3. FAIR VALUE MEASUREMENTS

The Associated Students, Inc. reports its fair value measures using a three-level hierarchy that prioritizes the inputs used to measure fair value. This hierarchy, established by GAAP, requires that entities maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs used to measure fair value are as follows:

- *Level 1* - Quoted prices for identical assets or liabilities in active markets to which the Associated Students, Inc. has access on the measurement date.
- *Level 2* - Inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include
 - quoted prices for similar assets or liabilities in active markets;
 - quoted prices for identical or similar assets in markets that are not active;
 - observable inputs other than quoted prices for the asset or liability (for example, interest rates and yield curves); and
 - inputs derived principally from, or corroborated by, observable market data by correlation or by other means.
- *Level 3* - Unobservable inputs for the asset or liability. Unobservable inputs should be used to measure the fair value to the extent that observable inputs are not available.

The carrying amounts of cash and cash equivalents and accounts receivable approximate fair value because of the terms and relatively short maturity of these financial instruments.

The carrying amounts of liabilities, approximate fair value because of the relatively short maturity of these financial instruments.

When available, the Associated Students, Inc. measures fair value using level 1 inputs because they generally provide the most reliable evidence of fair value.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2011
(CONTINUED)

4. INVESTMENTS

Investments at June 30, 2011 consisted of short-term investment balances held by the Campus.

	<u>Fair Value</u>
Short-term investments	<u>\$ 4,303,750</u>
Total investments	<u>\$ 4,303,750</u>

As discussed in Note 3 to these financial statements, the Associated Students, Inc. is required to report its fair value measurements in one of three levels, which are based on the ability to observe in the marketplace the inputs to the Associated Students, Inc.'s valuation techniques. Level 1, the most observable level of inputs, is for investments measured at quoted prices in active markets for identical investments as of June 30, 2011. Level 2 is for investments measured using inputs such as quoted prices for similar assets, quoted prices for the identical asset in inactive markets, and for investments measured at net asset value that can be redeemed in the near term. Level 3 is for investments measured using inputs that are unobservable, and is used in situations for which there is little, if any, market activity for the investment.

	<u>Total</u>	<u>Level 1</u>
Short-term investments	<u>\$ 4,303,750</u>	<u>\$ 4,303,750</u>
	<u>\$ 4,303,750</u>	<u>\$ 4,303,750</u>

At June 30, 2011, the Associated Students, Inc. did not have any investments measured using level 2 or level 3 inputs.

The composition of the investment return reported in the statement of activities as follows:

	<u>Fair Value</u>
Investment income	<u>\$ 77,472</u>
Unrealized gain(loss) on investments	<u>-</u>
Total investment return	<u>\$ 77,472</u>

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2011
(CONTINUED)

5. RELATED PARTY TRANSACTIONS

Related party receivables consist of the following:

	<u>June 30, 2011</u>
California Polytechnic State University	\$ 1,209,920
Cal Poly Corporation	<u>6,956</u>
	<u>\$ 1,216,876</u>

Related party payables consist of the following:

	<u>June 30, 2011</u>
California Polytechnic State University	\$ 161,504
Cal Poly Corporation	<u>28,712</u>
	<u>\$ 190,216</u>

Business Services Agreement

On May 31, 1995, Associated Students, Inc., entered into an agreement with California Polytechnic Corporation (previously California Polytechnic State University Foundation) to provide business services to the Associated Students, Inc., and the University Union, a related entity. This agreement was extended through June 30, 2009. Effective July 1, 2009, the Associated Students, Inc. entered into an additional extension to the existing agreement through June 30, 2014. The future minimum payments under this agreement for the periods ended June 30, are as follows:

2012	295,156
2013	306,041
2014	<u>317,382</u>
	<u>\$ 918,579</u>

6. PROPERTY AND EQUIPMENT

Property, plant and equipment consist of the following:

	<u>June 30, 2011</u>
Buildings & Building Improvements	\$ 3,086,102
Equipment, Furniture and Fixtures	2,798,385
Work in Progress	<u>203,771</u>
	6,088,258
Less: Accumulated Depreciation	<u>(4,484,736)</u>
Total	<u>\$ 1,603,522</u>

Depreciation expense as of June 30, 2011 was \$350,622.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2011
(CONTINUED)

7. EMPLOYEE BENEFITS

Defined Benefit Pension Plan

Description

The Associated Students, Inc. applies GASB 27, "Accounting for Pensions by State and Local Employers". Statement 27 establishes a viewpoint that the processes of government and the needs of users of the financial statements of governmental employers are best served when (a) the measurement of the employer's pension expenditures/expense for an accounting period is similar to the employer's required contributions for that period, in accordance with an established and actuarially sound funding policy, and (b) related information reported by the employer, the pension plan, or both entities is measured consistently. That information includes the employer's required contributions and the funded status of the plan.

The Associated Students, Inc. contributes to the Public Employees' Retirement System of the State of California (PERS), an agent multiple-employer public employee retirement system that acts as a common investment and administrative agent for participating public agencies in California.

PERS issues a separate comprehensive annual financial report that includes financial statements and required supplementary information. Copies of the PERS annual financial report may be obtained from the PERS Executive Office, 400 P Street, Sacramento, California 95814.

All full-time employees are eligible to participate in PERS. Benefits vest after five years of service.

Securities of Associated Students, Inc. Included in Fund Assets

As of June 30, 2011, no securities of the Associated Students, Inc. or related parties are included in PERS assets.

Funding Policy

Active plan members are required to contribute 5.0% of their adjusted salary to PERS and the Associated Students, Inc. is required to contribute an actuarially determined rate. The actuarial methods and assumptions used for determining the rate are those adopted by the PERS Board of Administration. Significant actuarial assumptions used to compute the PERS pension benefit obligation includes an actuarial interest rate of 7.75% per annum and varying projected salary increases based on duration of service and including a 3.0 % for inflation factor.

The total pension contribution for June 30, 2011 was \$502,489.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2011

7. EMPLOYEE BENEFITS - Continued

Actuarially Determined Contribution Requirements and Contribution Made

PERS uses the Entry Age Normal Actuarial Cost Method which is a projected benefit cost method. That is, it takes into account those benefits that are expected to be earned in the future as well as those already accrued.

According to this cost method, the normal cost for an employee is the level amount, which would fund the projected benefit if it were paid annually from date of employment until retirement. PERS uses a modification of the Entry Age Cost Method in which the employer's total normal cost is expressed as a level percentage of payroll. PERS also uses the level percentage of payroll method to amortize any unfunded actuarial liabilities.

The significant actuarial assumptions used to compute the actuarially determined contribution requirement were determined based on an actuarial valuation performed as of June 30, 2009.

The Associated Students, Inc.'s plan is part of the 2% at 55 Risk Pool, a cost-sharing multiple-employer defined benefit plan. The disclosures below do not relate to newly issued Financial Accounting Standards Board FASB ASC 715 & 958 (formerly FASB 158) *Employers' Accounting for Defined Benefit Pension and Other Retirement Plans* because confirming information was not available from the Plan Administrator. The Schedule of Funding Progress below shows the recent history of the Risk Pool's actuarial value of assets, accrued liability, their relationship, and the relationship of the unfunded liability (UL) to payroll as estimated by the Public Employees' Retirement System actuaries, as of June 30, 2009, the most recent actuarial study:

<u>Valuation Date</u>	<u>Accrued Liabilities</u>	<u>Actuarial Assets</u>	<u>Unfunded Liabilities (UL)</u>	<u>Funded Ratio</u>	<u>Annual Covered Payroll</u>	<u>UL As a % of Payroll</u>
June 30, 2005	\$2,891,461	\$2,588,713	\$302,748	89.5%	\$755,047	40.1%
June 30, 2006	\$2,754,397	\$2,492,226	\$262,170	90.5%	\$699,898	37.5%
June 30, 2007	\$2,611,747	\$2,391,434	\$220,312	91.6%	\$665,523	33.1%
June 30, 2008	\$2,780,281	\$2,547,323	\$232,957	91.6%	\$688,607	33.8%
June 30, 2009	\$3,104,798	\$2,758,511	\$346,287	88.9%	\$742,981	46.6%

All Dollar amounts in thousands

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2011

7. EMPLOYEE BENEFITS - Continued

Pension and Post-Retirement Benefits Disclosure:

Obligations and Funded Status at June 30, 2011 consists of the following:

Benefit obligation:	
Amendments	\$ N/A
Benefits paid	(247,902)
Benefit obligation at end of year	9,629,265
Plan assets	
Employer contribution	700,000
Plan participants' contributions	-
Fair value of plan assets at end of year	732,717
Funded status	
Funded status at end of year	(8,896,548)
Unrecognized net transition obligation	-
Unrecognized prior service costs	-
Unrecognized net actuarial (gain)/loss	5,224,049
Prepaid (accrued) benefit cost	(3,672,499)
Measurement date	June 30, 2011
Assumptions	
Weighted-average assumptions used to determine benefit obligations at June 30,	<u>2011</u>
Discount rate	5.75%
Expected long-term return on plan assets	7.00%
Rate of compensation increase	N/A
Health care cost trend rate assumed for next year	7.30%
Expected retiree payments over the next 10 years:	
2011/12	\$ 258,207
2012/13	266,224
2013/14	280,818
2014/15	300,456
2015/16	328,375
Thereafter – Next 5 years	2,139,124

**ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2011**

7. EMPLOYEE BENEFITS - Continued

Post-Retirement Benefits Other Than Pension Benefits - Health

In addition to the pension benefits described, the Associated Students, Inc. provides post-retirement health care benefits to all eligible employees who retire from the Associated Students, Inc. on or after attaining age 50 with at least 5 years of (PERS) service credits. The health care benefits continue for life. The plan's funding method is the pro-rata unit credit method. The accumulated plan benefit obligation at June 30, 2011 is \$3,672,499 and is being amortized over a period of 20 years. Plan expense is as follows:

	June 30, 2011
Current Service Cost	\$ 266,002
Interest	264,038
Amortization	175,219
	\$ 705,259

Post-Retirement Benefits Other Than Pension Benefits - VEBA

During the current fiscal year the Associated Students, Inc. agreed to participate and contribute \$700,000 to the Auxiliary Multiple Employer VEBA, a multiple employer VEBA for auxiliaries of the California State University System.

8. LONG-TERM DEBT

Long-Term debt consisted of the following:

	June 30, 2011
Note Payable to Chicorp Financial; payable in semi-annual installments of \$52,502, including interest at 7.375% per annum; secured by building. This note matures April 1, 2014.	\$ 279,175
(Less) Current Portion	(86,623)
	\$ 192,552

Maturities of Long-Term debt are as follows for the year ending June 30:

2012	\$ 86,623
2013	92,906
2014	99,646
	\$ 279,175

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2011
(CONTINUED)

9. OPERATING LEASES

Rental expense for the year ended June 30, 2011 was \$16,373. The following table summarizes the minimum future equipment rental fees payable under these noncancellable leases for the periods ending June 30:

2012	\$ 11,022
2013	10,459
2014	5,511
2015	3,987
2016	<u>-</u>
	<u>\$ 30,979</u>

10. COMMITMENTS AND CONTINGENCIES

The Associated Students, Inc. has received state and federal funds for specific purposes that are subject to review and audit by the grantor agencies. Although such audits could generate expenditure disallowance under terms of the contracts, it is believed that any required reimbursements will not be material.

11. RESTRICTED NET ASSETS

There were no temporarily and permanently restricted net assets at June 30, 2011.

12. CONCENTRATION RISK

The majority of the Associated Students, Inc.'s contributions and grants are received from corporations, foundations, and individuals located in the greater San Luis Obispo metropolitan area and from agencies of the state of California and San Luis Obispo County. As such, Associated Students, Inc.'s ability to generate resources via contributions and grants is dependent upon the economic health of that area and of the state of California. An economic downturn could cause a decrease in contributions and grants that coincides with an increase in demand for Associated Students, Inc.'s services.

The Associated Students, Inc.'s investments are subject to various risks, such as interest rate, credit, and overall market volatility risks. Further, because of the significance of the investments to Associated Students, Inc.'s financial position and the level of risk inherent in most investments, it is reasonably possible that changes in the values of these investments could occur in the near term and such changes could materially affect the amounts reported in the financial statements. Management is of the opinion that the diversification of its invested assets among the various asset classes should mitigate the impact of changes in any one class.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2011
(CONTINUED)

13. CASH AND CASH EQUIVALENTS

The Associated Students, Inc. maintains their cash in bank deposit accounts at various financial institutions. The balances, at times, may exceed federally insured limits.

Cash consists of checking and savings accounts. The majority of the savings account is invested in the California Polytechnic State University Trust (U.S. Bank Swift Pool). Of this amount, \$1,113,365 is held in custody for student organizations and certain campus programs. Interest earned on amounts held in custody for student organizations and campus programs is allocated to the respective organizations.

The estimated fair values of the Associated Students, Inc.'s cash and cash equivalents, none of which are held for trading purposes, approximates its carrying value.

The Associated Students, Inc. maintains cash balances at three financial institutions located in Central California. The depository balances of these accounts at June 30, 2011 were \$691,673. Of the depository balance, \$665,733 was covered by Federal Depository Insurance.

14. SUBSEQUENT EVENTS

The Associated Students, Inc. has evaluated events subsequent to June 30, 2011, to assess the need for potential recognition or disclosure in the financial statements. Such events were evaluated through September 9, 2011, the date the financial statements were available to be issued. Events occurring after that date have not been evaluated to determine whether a change in the financial statements would be required. Based upon this evaluation, it was determined that no subsequent events occurred that require recognition or additional disclosure in the financial statements.

SUPPLEMENTARY INFORMATION

UNIVERSITY UNION
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
STATEMENT OF FINANCIAL POSITION
JUNE 30, 2011

	<u>2011</u>	<u>2010</u>
ASSETS		
Cash and cash equivalents	\$ 2,900	\$ 1,000
Accounts receivable	14,816	7,327
Investments	315,603	1,432,828
Deposits and prepaid expenses	32,064	27,809
Inventory	31,416	31,072
Related party receivable	1,196,949	512,389
Property and equipment, net	<u>1,047,391</u>	<u>920,123</u>
 Total assets	 <u>\$2,641,139</u>	 <u>\$ 2,932,548</u>
 LIABILITIES		
Accounts payable and accrued expenses	\$ 136,852	\$ 82,878
Accrued payable and related liabilities	250,214	222,295
Related party payable	160,190	131,796
Post-retirement benefit payable	2,022,330	2,368,234
Deferred revenue	<u>16,791</u>	<u>28,662</u>
 Total liabilities	 2,586,377	 2,833,865
 NET ASSETS		
Unrestricted	<u>54,762</u>	<u>98,683</u>
Total net assets	<u>54,762</u>	<u>98,683</u>
 Total liabilities and net assets	 <u>\$2,641,139</u>	 <u>\$ 2,932,548</u>

See accompanying auditors' reports and
notes to financial statements.

UNIVERSITY UNION
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2011

	<u>2011</u>	<u>2010</u>
REVENUES		
Operating revenue from student activity fees	\$4,301,748	\$4,647,682
Revenue from operations	437,444	460,964
Contributions and grants	220	120
Related party reimbursements	1,392,635	641,991
Investment income	3,604	8,961
Other income	24,370	42,978
Rental income	389,790	375,577
Gain (loss) on sale of fixed assets	(34,378)	(118,751)
Unrealized gain (loss) on investments	-	3,822
Contract settlements	<u>(5,428)</u>	<u>28,413</u>
	6,510,005	6,091,757
EXPENSES		
Personnel costs	4,606,404	4,150,171
Insurance	155,798	149,027
Utilities	313,577	355,050
Depreciation	233,610	245,802
Operation and maintenance of plant	342,612	371,996
Other program and service costs	<u>901,925</u>	<u>721,028</u>
Total expenses	<u>6,553,926</u>	<u>5,993,074</u>
CHANGE IN NET ASSETS	(43,921)	98,683
NET ASSETS - beginning of year (as restated)	<u>98,683</u>	<u>-</u>
NET ASSETS - end of year	<u>\$ 54,762</u>	<u>\$ 98,683</u>

See accompanying auditors' reports and
notes to financial statements.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
GASB STATEMENT OF NET ASSETS
JUNE 30, 2011

Assets:

Current assets:	
Cash and cash equivalents	\$ 695,373
Short-term investments	4,303,750
Accounts receivable, net	1,315,692
Leases receivable, current portion	—
Notes receivable, current portion	—
Pledges receivable, net	—
Prepaid expenses and other assets	162,165
Total current assets	6,476,980
Noncurrent assets:	
Restricted cash and cash equivalents	—
Accounts receivable, net	—
Leases receivable, net of current portion	—
Notes receivable, net of current portion	—
Student loans receivable, net	—
Pledges receivable, net	—
Endowment investments	—
Other long-term investments	—
Capital assets, net	1,603,522
Other assets	—
Total noncurrent assets	1,603,522
Total assets	8,080,502

Liabilities:

Current liabilities:	
Accounts payable	185,699
Accrued salaries and benefits payable	157,313
Accrued compensated absences— current portion	211,289
Deferred revenue	95,977
Capitalized lease obligations – current portion	—
Long-term debt obligations – current portion	86,623
Self-insurance claims liability - current portion	—
Depository accounts	1,085,398
Other liabilities	191,696
Total current liabilities	2,013,995
Noncurrent liabilities:	
Accrued compensated absences, net of current portion	—
Deferred revenue	—
Grants refundable	—
Capitalized lease obligations, net of current portion	—
Long-term debt obligations, net of current portion	192,552
Self-insurance claims liabilities, net of current portion	—
Depository accounts	—
Other postemployment benefits obligation	3,672,499
Other liabilities	—
Total noncurrent liabilities	3,865,051
Total liabilities	5,879,046

Net assets:

Invested in capital assets, net of related debt	1,324,347
Restricted for:	
Nonexpendable – endowments	—
Expendable:	
Scholarships and fellowships	—
Research	—
Loans	—
Capital projects	—
Debt service	—
Other	—
Unrestricted	877,109
Total net assets	\$ 2,201,456

See accompanying auditors' reports and
notes to financial statements.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
GASB STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED JUNE 30, 2011

Revenues:

Operating revenues:		
Student tuition and fees (net of scholarship allowances of \$ _____)	\$	4,898,527
Grants and contracts, noncapital:		
Federal		32,045
State		157,366
Local		—
Nongovernmental		178,386
Sales and services of educational activities		
Sales and services of auxiliary enterprises (net of scholarship allowances of \$ _____)		—
Other operating revenues		5,904,546
Total operating revenues		<u>11,170,870</u>

Expenses:

Operating expenses:		
Instruction		—
Research		—
Public service		—
Academic support		—
Student services		8,980,066
Institutional support		—
Operation and maintenance of plant		2,179,166
Student grants and scholarships		—
Auxiliary enterprise expenses		—
Depreciation and amortization		350,622
Total operating expenses		<u>11,509,854</u>
Operating income (loss)		<u>(338,984)</u>

Nonoperating revenues (expenses):

State appropriations, noncapital		—
Federal financial aid grants, noncapital		—
State financial aid grants, noncapital		—
Local financial aid grants, noncapital		—
Nongovernmental and other financial aid grants, noncapital		—
Other federal nonoperating grants, noncapital		—
Gifts, noncapital		2,837
Investment income (loss), net		77,472
Endowment income (loss), net		—
Interest Expenses		(24,240)
Other nonoperating revenues (expenses)		(12,132)
Net nonoperating revenues (expenses)		<u>43,937</u>
Income (loss) before other additions		(295,047)

State appropriations, capital		—
Grants and gifts, capital		—
Additions (reductions) to permanent endowments		—
Increase (decrease) in net assets		<u>(295,047)</u>

Net assets:

Net assets at beginning of year, as previously reported		2,496,503
Restatements		—
Net assets at beginning of year, as restated		<u>2,496,503</u>
Net assets at end of year	\$	<u>2,201,456</u>

See accompanying auditors' reports and notes to financial statements.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
OTHER INFORMATION
FOR THE YEAR ENDED JUNE 30, 2011

1	Restricted cash and cash equivalents at June 30, 2011:	
	Portion of restricted cash and cash equivalents related to endowments	\$ -
	All other restricted cash and cash equivalents	-
		<hr/>
	Total restricted cash and cash equivalents	\$ -
		<hr/> <hr/>

See accompanying auditors' reports and
notes to financial statements.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
OTHER INFORMATION
FOR THE YEAR ENDED JUNE 30, 2011
(CONTINUED)

2.1 Composition of investments at June 30, 2011:

	<u>Current Unrestricted</u>	<u>Current Restricted</u>	<u>Total Current</u>	<u>Noncurrent Unrestricted</u>	<u>Noncurrent Restricted</u>	<u>Total Noncurrent</u>	<u>Total</u>
State of California Surplus Money Investment Fund (SMIF)	\$	-	-	-	-	-	-
State of California Local Agency Investment Fund (LAIF)	-	-	-	-	-	-	-
Wachovia Short Term Fund	-	-	-	-	-	-	-
Wachovia Medium Term Fund	-	-	-	-	-	-	-
Wachovia Equity Fund	-	-	-	-	-	-	-
US Bank SWIFT pool	4,303,750	-	4,303,750	-	-	-	4,303,750
Common Fund - Short Term Fund	-	-	-	-	-	-	-
Common Fund - Others	-	-	-	-	-	-	-
Debt securities	-	-	-	-	-	-	-
Equity securities	-	-	-	-	-	-	-
Fixed income securities (Treasury notes, GNMA's)	-	-	-	-	-	-	-
Land and other real estate	-	-	-	-	-	-	-
Certificates of deposit	-	-	-	-	-	-	-
Notes receivable	-	-	-	-	-	-	-
Mutual funds	-	-	-	-	-	-	-
Money Market funds	-	-	-	-	-	-	-
Collateralized mortgage obligations:							
Inverse floaters	-	-	-	-	-	-	-
Interest-only strips	-	-	-	-	-	-	-
Agency pass-through	-	-	-	-	-	-	-
Private pass-through	-	-	-	-	-	-	-
Other major investments:							
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Add description	-	-	-	-	-	-	-
Add description	-	-	-	-	-	-	-
Add description	-	-	-	-	-	-	-
Add description	-	-	-	-	-	-	-
Add description	-	-	-	-	-	-	-
Add description	-	-	-	-	-	-	-
Add description	-	-	-	-	-	-	-
Add description	-						

**ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
OTHER INFORMATION
FOR THE YEAR ENDED JUNE 30, 2011
(CONTINUED)**

2.2 Investments held by the University under contractual agreements at June 30, 2011:						
Portion of investments in note 2.1 held by the University under contractual agreements at June 30, 2011 :	4,303,750	-	4,303,750	-	-	4,303,750
2.3 Restricted current investments at June 30, 2011 related to:	<u>Amount</u>					
Add description	\$ —					
Add description	—					
Add description	—					
Add description	—					
Add description	—					
Add description	—					
Add description	—					
Add description	—					
Add description	—					
Add description	—					
Total restricted current investments at June 30, 2011	<u>\$ —</u>					
2.4 Restricted noncurrent investments at June 30, 2011 related to:	<u>Amount</u>					
Endowment investment	\$ —					
Add description	—					
Add description	—					
Add description	—					
Add description	—					
Add description	—					
Add description	—					
Add description	—					
Add description	—					
Total restricted noncurrent investments at June 30, 2011	<u>\$ —</u>					

See accompanying auditors' reports and notes to financial statements.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
OTHER INFORMATION
FOR THE YEAR ENDED JUNE 30, 2011
(CONTINUED)

Less accumulated depreciation/amortization:								
Buildings and building improvements	(2,044,236)	-	259,450	(1,784,786)	(172,844)	244,668		(1,712,962)
Improvements, other than buildings	-	-	-	-	-	-		-
Infrastructure	-	-	-	-	-	-		-
Leasehold improvements	-	-	-	-	-	-		-
Personal property:								
Equipment	(2,338,300)	-	(259,450)	(2,597,750)	(177,778)	3,754		(2,771,774)
Library books and materials	-	-	-	-	-	-		-
Intangible assets:								
Software and websites	-	-	-	-	-	-		-
Rights and easements	-	-	-	-	-	-		-
Patents, copyright and trademarks	-	-	-	-	-	-		-
Licenses and permits	-	-	-	-	-	-		-
Other intangible assets:								
	-	-	-	-	-	-		-
	-	-	-	-	-	-		-
	-	-	-	-	-	-		-
	-	-	-	-	-	-		-
	-	-	-	-	-	-		-
	-	-	-	-	-	-		-
	-	-	-	-	-	-		-
	-	-	-	-	-	-		-
Total intangible assets								
	-	-	-	-	-	-		-
Total accumulated depreciation/amortization	<u>(4,382,536)</u>	<u>-</u>	<u>-</u>	<u>(4,382,536)</u>	<u>(350,622)</u>	<u>248,422</u>		<u>(4,484,736)</u>
Total capital assets, net	<u>\$ 1,483,647</u>	<u>-</u>	<u>-</u>	<u>1,483,647</u>	<u>157,980</u>	<u>(38,105)</u>	<u>-</u>	<u>1,603,522</u>

3.2 Detail of depreciation and amortization expense for the year ended June 30, 2011:

Depreciation and amortization expense related to capital assets	\$ 350,622
Amortization expense related to other assets	<u>—</u>
Total depreciation and amortization	<u>\$ 350,622</u>

See accompanying auditors' reports and
notes to financial statements.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
OTHER INFORMATION
FOR THE YEAR ENDED JUNE 30, 2011
(CONTINUED)

4 Long-term liabilities activity schedule:

	Balance June 30, 2010	Prior period adjustments	Reclassifications	Balance June 30, 2010 (restated)	Additions	Reductions	Balance June 30, 2011	Current portion	Long-term portion
Accrued compensated absences	\$ 207,787	—	—	207,787	235,964	(232,462)	211,289	211,289	—
Capitalized lease obligations:									
Gross balance	—	—	—	—	-	-	—	—	—
Unamortized premium / (discount) on capitalized lease obligations	—	—	—	—	-	-	—	—	—
Total capitalized lease obligations	—	—	—	—	-	-	—	—	—
Long-term debt obligations:									
Revenue Bonds	—	—	—	—	-	-	—	—	—
Other bonds (non-Revenue Bonds)	—	—	—	—	-	-	—	—	—
Commercial Paper	—	—	—	—	-	-	—	—	—
Other:									
Chicorp Mortgage Payable	359,939	—	—	359,939	-	(80,764)	279,175	86,623	192,552
Add description	—	—	—	—	-	-	—	—	—
Add description	—	—	—	—	-	-	—	—	—
Add description	—	—	—	—	-	-	—	—	—
Add description	—	—	—	—	-	-	—	—	—
Add description	—	—	—	—	-	-	—	—	—
Total long-term debt obligations	359,939	—	—	359,939	-	(80,764)	279,175	86,623	192,552
Unamortized bond premium / (discount)	—	—	—	—	-	-	—	—	—
Unamortized loss on refunding	—	—	—	—	-	-	—	—	—
Total long-term debt obligations, net	359,939	—	—	359,939	—	(80,764)	279,175	86,623	192,552
Total long-term liabilities	\$ 567,726	—	—	567,726	235,964	(313,226)	490,464	297,912	192,552

See accompanying auditors' reports and
notes to financial statements.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
OTHER INFORMATION
FOR THE YEAR ENDED JUNE 30, 2011
(CONTINUED)

5 Future minimum lease payments - capital lease obligations:

	<u>Principal</u>	<u>Interest</u>	<u>Principal and Interest</u>
Year ending June 30:			
2012	-	-	—
2013	-	-	—
2014	-	-	—
2015	-	-	—
2016	-	-	—
2017 - 2021	-	-	—
2022 - 2026	-	-	—
2027 - 2031	-	-	—
2032 - 2036	-	-	—
2037 - 2041	-	-	—
2042 - 2046	-	-	—
2047 - 2051	-	-	—
2052 - 2056	-	-	—
2057 - 2061	-	-	—
	<hr/>	<hr/>	<hr/>
Total minimum lease payments			—
Less amounts representing interest			—
Present value of future minimum lease payments			<hr/>
Less: current portion			—
Capitalized lease obligation, net of current portion			\$ <hr/> <hr/>

See accompanying auditors' reports and
notes to financial statements.

**ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
OTHER INFORMATION
FOR THE YEAR ENDED JUNE 30, 2011
(CONTINUED)**

6 Long-term debt obligation schedule

	Revenue Bonds			All other long-term debt obligations			Total		
	Principal	Interest	Principal and Interest	Principal	Interest	Principal and Interest	Principal	Interest	Principal and Interest
Year ending June 30:									
2012	\$ -	-	-	86,623	18,381	105,004	86,623	18,381	105,004
2013	-	-	-	92,906	12,098	105,004	92,906	12,098	105,004
2014	-	-	-	99,646	5,358	105,004	99,646	5,358	105,004
2015	-	-	-	-	-	-	-	-	-
2016	-	-	-	-	-	-	-	-	-
2017 - 2021	-	-	-	-	-	-	-	-	-
2022 - 2026	-	-	-	-	-	-	-	-	-
2027 - 2031	-	-	-	-	-	-	-	-	-
2032 - 2036	-	-	-	-	-	-	-	-	-
2037 - 2041	-	-	-	-	-	-	-	-	-
2042 - 2046	-	-	-	-	-	-	-	-	-
2047 - 2051	-	-	-	-	-	-	-	-	-
2052 - 2056	-	-	-	-	-	-	-	-	-
2057 - 2061	-	-	-	-	-	-	-	-	-
Total	\$ -	-	-	279,175	35,837	315,012	279,175	35,837	315,012

See accompanying auditors' reports and notes to financial statements.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
OTHER INFORMATION
FOR THE YEAR ENDED JUNE 30, 2011
(CONTINUED)

7 Calculation of net assets

	<u>Auxiliary Organizations</u>		<u>Total</u>
	<u>GASB</u>	<u>FASB</u>	<u>Auxiliaries</u>
7.1 Calculation of net assets - Invested in capital assets, net of related debt			
Capital assets, net of accumulated depreciation	\$ —	1,603,522	1,603,522
Capitalized lease obligations - current portion	—	—	—
Capitalized lease obligations, net of current portion	—	—	—
Long-term debt obligations - current portion	—	(86,623)	(86,623)
Long-term debt obligations, net of current portion	—	(192,552)	(192,552)
Portion of outstanding debt that is unspent at year-end	—	—	—
Other adjustments: (please list)			
Add description	—	—	—
Add description	—	—	—
Add description	—	—	—
Add description	—	—	—
Add description	—	—	—
Net assets - invested in capital assets, net of related debt	<u>\$ —</u>	<u>1,324,347</u>	<u>1,324,347</u>
7.2 Calculation of net assets - Restricted for nonexpendable - endowments			
Portion of restricted cash and cash equivalents related to endowments	\$ —	—	—
Endowment investments	—	—	—
Other adjustments: (please list)			
Add description	—	—	—
Add description	—	—	—
Add description	—	—	—
Add description	—	—	—
Add description	—	—	—
Add description	—	—	—
Add description	—	—	—
Add description	—	—	—
Add description	—	—	—
Add description	—	—	—
Net assets - Restricted for nonexpendable - endowments per SNA	<u>\$ —</u>	<u>—</u>	<u>—</u>

See accompanying auditors' reports and notes to financial statements.

**ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
OTHER INFORMATION
FOR THE YEAR ENDED JUNE 30, 2011
(CONTINUED)**

8 Transactions with Related Entities

	Amount
Payments to University for salaries of University personnel working on contracts, grants, and other programs	\$ 81,304
Payments to University for other than salaries of University personnel	933,053
Payments received from University for services, space, and programs	233,578
Gifts-in-kind to the University from Auxiliary Organizations	—
Gifts (cash or assets) to the University from recognized Auxiliary Organizations	—
Accounts (payable to) University (enter as negative number)	(161,504)
Other amounts (payable to) University (enter as negative number)	—
Accounts receivable from University	1,209,920
Other amounts receivable from University	—

See accompanying auditors' reports and
notes to financial statements.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
OTHER INFORMATION
FOR THE YEAR ENDED JUNE 30, 2011
(CONTINUED)

9 Other Postemployment Benefits Obligation (OPEB)

Annual required contribution (ARC)	\$ 705,259
Contributions during the year	<u>(947,902)</u>
Increase (decrease) in net OPEB obligation (NOO)	(242,643)
NOO - beginning of year	<u>3,915,142</u>
NOO - end of year	<u>\$ 3,672,499</u>

See accompanying auditors' reports and
notes to financial statements.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
OTHER INFORMATION
FOR THE YEAR ENDED JUNE 30, 2011
(CONTINUED)

10 Pollution remediation liabilities under GASB Statement No. 49:

Description	Amount
Add description	\$ —
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
Add description	—
Total pollution remediation liabilities	\$ —
Less: current portion	—
Pollution remediation liabilities, net of current portion	—

See accompanying auditors' reports and notes to financial statements.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
OTHER INFORMATION
FOR THE YEAR ENDED JUNE 30, 2011
(CONTINUED)

11 The nature and amount of the prior period adjustment(s) recorded to beginning net assets

	<u>Net Asset Class</u>	<u>Amount Dr. (Cr.)</u>
Net assets as of June 30, 2010, as previously reported		\$ 2,496,503
Prior period adjustments:		
1 (list description of each adjustment)		—
2 (list description of each adjustment)		—
3 (list description of each adjustment)		—
4 (list description of each adjustment)		—
5 (list description of each adjustment)		—
6 (list description of each adjustment)		—
7 (list description of each adjustment)		—
8 (list description of each adjustment)		—
9 (list description of each adjustment)		—
10 (list description of each adjustment)		—
Net assets as of June 30, 2010, as restated		<u>\$ 2,496,503</u>

Provide a detailed breakdown of the journal entries (at the financial statement line item level) booked to record each prior period adjustment

	<u>Debit</u>	<u>Credit</u>
Net asset class: _____ 1 (breakdown of adjusting journal entry)	\$ —	—
Net asset class: _____ 2 (breakdown of adjusting journal entry)	—	—
Net asset class: _____ 3 (breakdown of adjusting journal entry)	—	—
Net asset class: _____ 4 (breakdown of adjusting journal entry)	—	—
Net asset class: _____ 5 (breakdown of adjusting journal entry)	—	—
Net asset class: _____ 6 (breakdown of adjusting journal entry)	—	—
Net asset class: _____ 7 (breakdown of adjusting journal entry)	—	—
Net asset class: _____ 8 (breakdown of adjusting journal entry)	—	—
Net asset class: _____ 9 (breakdown of adjusting journal entry)	—	—
Net asset class: _____ 10 (breakdown of adjusting journal entry)	—	—

See accompanying auditors' reports and
notes to financial statements.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
Report on Compliance Based on the
Audit of Financial Statements for the
Year Ended June 30, 2011

**INDEPENDENT AUDITORS' REPORT ON COMPLIANCE
BASED ON THE AUDIT OF FINANCIAL STATEMENTS**

To the Board of Directors of
Associated Students, Inc.
California Polytechnic State University, San Luis Obispo
San Luis Obispo, California

We have audited the financial statements of Associated Students, Inc., California Polytechnic State University, San Luis Obispo for the year ended June 30, 2011 and have issued our report thereon dated September 9, 2011.

We conducted our audit in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. In addition, we performed certain tests of internal accounting controls and certain compliance tests of specific control items listed in page 3-2.

Compliance with laws, regulations, contracts, and grants applicable to the Associated Students, Inc., California Polytechnic State University, San Luis Obispo is the responsibility of the Associated Students, Inc., California Polytechnic State University, San Luis Obispo's management. As part of obtaining reasonable assurance about whether the financial statements are free of material misstatement, we performed tests of the Associated Students, Inc., California Polytechnic State University, San Luis Obispo's compliance with certain provisions of laws, regulations, contracts, and grants. However, the objective of our audit of the financial statements was not to provide an opinion on overall compliance with such provisions. Accordingly, we do not express such an opinion.

The results of our tests indicate that, for the transactions tested, the Associated Students, Inc., California Polytechnic State University, San Luis Obispo complied, in all material respects, with the provisions referred to in the second preceding paragraph, as described in the Exhibit to this letter. With respect to items not tested, nothing came to our attention that caused us to believe that the Associated Students, Inc., California Polytechnic State University, San Luis Obispo has not complied, in all material respects, with those provisions.

This report is intended for the information of management and the California State University Board of Trustees.

Vasin, Heyn + Co.

September 9, 2011

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
SPECIFIC CONTROL ITEMS COMPLIANCE REPORT
EXHIBIT I
FOR THE YEAR ENDED JUNE 30, 2011

I. CURRENT YEAR COMPLIANCE ITEMS

None Noted.

II. PRIOR YEAR COMPLIANCE ITEMS

None Noted.

ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
Independent Auditors' Report on
Internal Control Structure for the
Year Ended June 30, 2011

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL STRUCTURE

To the Board of Directors of
Associated Students, Inc.
California Polytechnic State University, San Luis Obispo
San Luis Obispo, California

In planning and performing our audit of the financial statements of the Associated Students, Inc., California Polytechnic State University, San Luis Obispo, for the year ended June 30, 2011, we considered its internal control structure in order to determine our auditing procedures for the purpose of expressing an opinion on the financial statements and not to provide assurance on the internal control structure. Such consideration would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure and its operation that we consider to be material weaknesses as defined above.

We did note other matters related to the Associated Students, Inc., California Polytechnic State University, San Luis Obispo's internal control structure. These recommendations resulted from our observations made in connection with our audit of the financial statements for the year ended June 30, 2011. Our comments are presented in the accompanying Exhibit II.

This report is intended solely for your information and is not to be referred to or distributed for any purpose to anyone who is not a member of the Associated Students, Inc., California Polytechnic State University, San Luis Obispo Board of Directors or Associated Students, Inc. Board of Trustees or Management.

Vasin, Heyn + Co.

September 9, 2011

**ASSOCIATED STUDENTS, INC.
CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
FINDINGS AND RECOMMENDATIONS
EXHIBIT II
FOR THE YEAR ENDED JUNE 30, 2011**

CURRENT YEAR RECOMMENDATIONS

NONE NOTED

CURRENT YEAR FINDINGS AND QUESTIONED COSTS

NONE NOTED